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Contact:

ACD/Labs
(416) 368-3435 ext 297
media@acdlabs.com

Advanced Chemistry Development and Agilent Technologies Announce Co-Marketing Agreement

PALO ALTO, Calif., March 05, 2001 - Advanced Chemistry Development announced today that it has signed a co-marketing agreement with Agilent Technologies Inc., a leading provider of innovative technologies for communications and life sciences. The agreement provides for the sharing of demonstration software, marketing materials, and sales leads for mass spectrometry (MS) products from Agilent, and state-of-the-art ACD/SpecManager software from Advanced Chemistry Development.

Complementary Product Offerings

Agilent's high-performance quadrupole and ion trap mass spectrometer systems provide customers with high-quality MS data. ACD's powerful software tools help scientists extract the maximum chemical information content from MS data. The ACD/SpecManager MS Processor module offers advanced data processing algorithms such as CODA for extracting relevant spectral information from noisy datasets. All ACD/SpecManager software are provide for correlation of spectral data to chemical structures and support cross-technique as well as cross-vendor-platform multispectral data integration including NMR, MS, UV-Vis and IR.

"Certainly Agilent is one of the acknowledged leaders in chromatography and mass spectrometry instrumentation," said Antony Williams , VP of Scientific Development and Marketing for Advanced Chemistry Development. "We are excited to associate our innovative software solutions for data processing and chemical structural integration with the world-class instrumentation and software of Agilent."

Effective Demonstrations

Agilent will equip its MS applications specialists and demonstration facilities with ACD/SpecManager software. Advanced Chemistry Development will have Agilent MS data system software available. This will enable applications scientists from both companies to more effectively demonstrate and support the combined capabilities of Agilent and ACD software products.

"Our customers are asking for tools that enable them to extract more chemical information from their MS data," said Bryan Miller, Product Marketing Manager of Agilent's LC/MS Software Products. "This agreement will allow both companies to demonstrate the powerful, combined capabilities of Agilent's MS products and ACD's software tools to our mutual customers. We also look forward to working with Advanced Chemistry Development to investigate opportunities for closer integration between the two firms' products, in order to increase their combined problem-solving capabilities and ease-of-use."

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